



wilo

Supply Chain Finance (SCF)

Consideration of SCF topics within the Supply Chain Management

IPSERA – 22nd March 2016



IPSERA 2016 Workshop Supply Chain Finance

Working capital improvement projects often progressed without the participation of Supply Chain Management

Main activities regarding working capital improvement projects are driven by finance departments without the participation of the procurement teams. The supply side is often neglected even if there is a high potential of working capital improvements.

In addition, cross-departmental, company-wide business processes and cross-company activities could lead to issues and limited working capital improvement results.

The workshop will be an open discussion, will deal with the following topics & questions and will give an overview how important it is to involve all stakeholders.

Topics & Questions

Which kind of Supplier Chain Finance Solutions can be used to integrate the Supply Chain participants into working capital projects?

The experts of Deutsche Bank will shortly give an overview about possible solutions and their pros & cons.

What are the typical challenges within Supply Chain Finance (SCF) rollouts?

WILO and the Deutsche Bank are currently performing the international SCF rollout. We would like to share our experiences with the typical challenges during the rollout.

Are there any approaches to integrate financial contents into the academic teaching of Supply Chain Management?

The coordination and the link between the finance sector and the industrial Supply Chain Management seems to be challenging. Are there any approaches to close the gap between the finance sector and Supply Chain Management within academic teaching?

Why is SCF relevant to cooperate beyond the working capital impact?

Obviously the working capital is the reason to start with SCF activities, but there might also be additional motivations, objectives and drivers for Supply Chain Finance.